











## **PROFILE**

Are a young, enthusiatic, mplusive & take-charge group with confidence.

Are technically savvy, have grown up multi-tasking & are most open to new technologies & ideas.

Are concerned about the environment as it impacts their purchasing decisions.

YOUNG PROFESSIONAL

AGE GROUP: 22 - 30

Are predominantly single, well-educated professionals n business, finance, legal, computer, & entertainment

These are health-conscious consumers, who exercise regularly & pay attention to the nutritional value of the food they purchase.

Are environmentally conscientious but also mage-conscious: both mpact their purchasing Are well-educated & well paid with little financial

> mage is important to these consumers. They use the Internet to keep up with the latest styles & trends & shop around for good deals.

TRENDSETTERS

AGE GROUP: 35 - 40

Socially & environmentally conscious, they are willing to pay more for products that support their causes.

## SOCIOECONOMIC

Socializing & social status very important

Favor organic food, ourchasing groceries at nigher-end markets

Willing to take risks & work long hours to reach top of their professions lattes at Starbucks

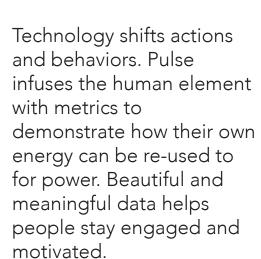
environmentally safe products

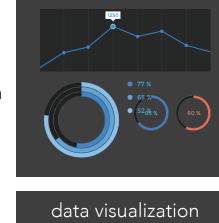
lothes, dining out, trave treatments at day spas, &

texting is their preferred form of communication

ashionable & brand clothing & own the latest in cell phones &

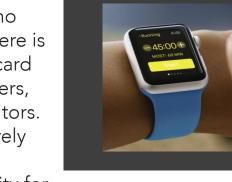
Work from home & travel often exploring experiences





Near Field Communication allows you to share who you are with Pulse. There is no longer a need for card swiping, locks on lockers, or physical heart monitors. Pulse is wired to securely connect with you and provides an opportunity for

you to connect with others.



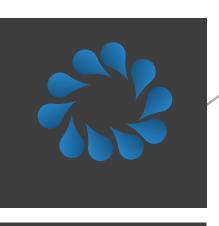
Apple Watch / NFC

Our energy capture machines each feed around 100 watts per hour back into the building's power supply. These machines also use 30% less electricity than regular machines, while self-powering its displays. Our fitness goers can log into our machines.



Fitness Equipment

One of the greatest resources on the planet is water. The drought's direct impact on California has prompted Pulse to install a fully capable rain capture system which filtrates water into drinking water for its patrons.



Rain Capture



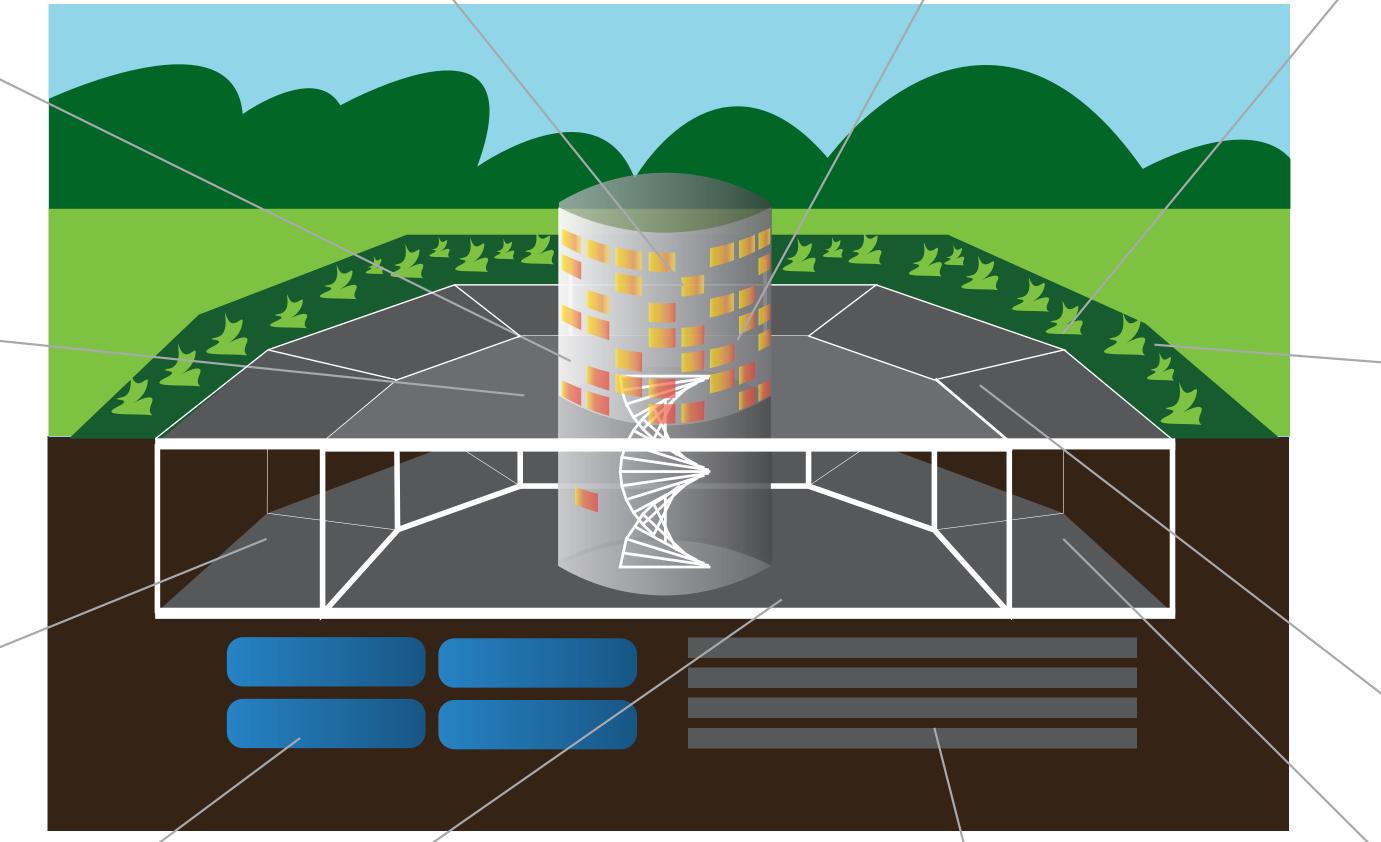
The Juice Bar provides all natural foods and drinks compliments of the top floor Living Garden. Take a break from your workout or a long day and kick back with your friends. Once you reach 10,000 Watts, receive a free smoothie on us!



The Pulse Gym has a trademark entrance with a visual display that shows all of the energy currently being generated and captured by fitness-goers. This display helps members connect to their impact on the environment.

Pulse Gym's underground design reduces ambient temperatures significantly reducing air-conditioning and environmental costs







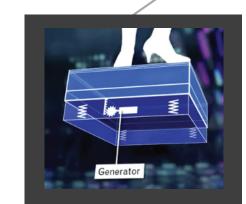
Living Garden

The Pulse Living Rooftop Garden includes vegetables and fruits used by our Juice Bar. It also provides a place to hang out with other fitness goers while enjoying the benefits of being outside. Our



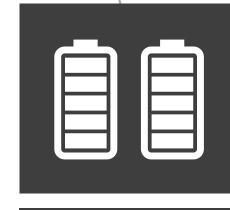
Social Design

As you walk into Pulse, the diversity of being inside, outside, above ground and underground allows fitness goers to customize and choose where they want to be and what they want to do in relationship to their surroundings.

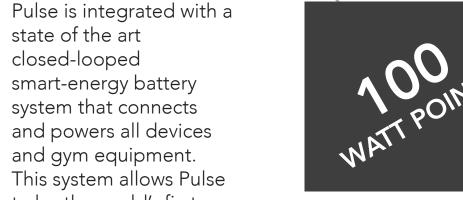


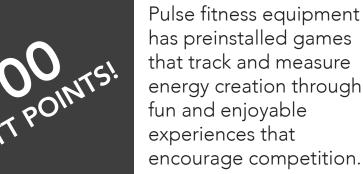
The floors at Pulse encourage fitness-goers to dance, jump, and have fun all while absorbing each footstep through energy capturing power cells. Each tile is also connected to NFC for real-time footfall data connected to the Apple watch.

Energy Capture Floor



to be the world's first net-zero gym.





Gameification